



Staff Report

Report To: Council Meeting
From: Lee Gosnell, Manager of Operations & Community Services
Date: 2024-03-14
Subject: 2024 Line Painting Tender Results

Recommendation:

That West Elgin Council hereby receives the report from Lee Gosnell, Manager of Operations & Community Services; and

That West Elgin Council hereby grants pre-budget approval for the tender amount of \$61,628.00 plus applicable taxes from RanN Maintenance of Guelph ON for line painting services.

Purpose:

To accept the quote from RanN Maintenance of Guelph ON for line painting services during the 2024 season.

Background:

The closing date for this years' line painting tender was March 1, 2024. This was a joint tender with the Municipality of Dutton-Dunwich, and all amounts listed below are for West Elgin's 217,000 meters of painted line only. As of the closing date, five submissions had been received as follows (before applicable taxes) –

1.	Mobil Services Inc.	\$73,590.00
2.	Stoneline Ltd.	\$97,650.00
3.	Guild Electric Ltd.	\$94,974.00
4.	RaN Maintenance	\$61,628.00
5.	KDN Pavement Markings Ltd.	\$366,730.00

The low tender bid listed above represents a decrease of approx. \$0.08 per meter over last years' price. RanN maintenance provided 'Contractors Experience in Similar Work' as requested, which included the Municipality of Central Elgin, Township of Malahide, and the City of St. Thomas. Staff followed up with each, as neither West Elgin nor Dutton-Dunwich have used this contractor in the past. All contacts provided positive feedback regarding their overall experience with RanN Maintenance. Staff from West Elgin and Dutton-Dunwich also held a meeting with the successful bidder on March 6, which confirmed their commitment to completing the tendered work in a safe and efficient manner.

For these reasons, we recommend awarding the 2024 Line Painting contract to RanN Maintenance of Guelph ON.

Financial Implications:

The above noted line painting costs are included in the draft 2024 West Elgin Operating Budget.

Alignment with Strategic Priorities:

Infrastructure Improvement	Recreation	Economic Development	Community Engagement
<input checked="" type="checkbox"/> To improve West Elgin’s infrastructure to support long-term growth.	<input type="checkbox"/> To provide recreation and leisure activities to attract and retain residents.	<input type="checkbox"/> To ensure a strong economy that supports growth and maintains a lower cost of living.	<input type="checkbox"/> To enhance communication with residents.

Respectfully submitted by,
 Lee Gosnell
 Manager of Operations and Community Services