



Staff Report

Report To: Council Meeting

From: Lee Gosnell, Manager of Operations & Community Services

Date: 2024-03-14

Subject: 2024 Dust Suppressant Tender Results

Recommendation:

That West Elgin Council hereby receives the report from Lee Gosnell, Manager of Operations & Community Services; and

That West Elgin Council hereby grants pre-budget approval in the amount of \$281,250.00 plus applicable taxes as submitted by Pollard Distribution Inc. of Harrow ON for supply and application of dust suppressant during the 2024 season.

Purpose:

To accept the quote from Pollard Distribution Inc. for the supply, haul and spread of approx. 2,250,000 liters of natural dust suppressant.

Background:

Three quotes for dust suppressant services were received by the deadline of March 1, 2024, and are listed below (before applicable taxes) –

| | |
|-----------------------------------|--------------|
| 1. Pollard Distribution Inc. | \$281,250.00 |
| 2. Da-Lee Group | \$376,875.00 |
| 3. Eastern Oilfield Services Ltd. | \$213,750.00 |

This year's dust suppressant tender received interest from three suppliers, as listed above. A substantial portion of the tender amount comes from transportation of the product. Eastern Oilfield's supply is local to the West Elgin area, which helps reduce the overall cost due to a decrease in time and fuel requirements. Although Eastern was low bid, staff identified a concern with the tender submission during their review. The West Elgin dust suppressant tender requires 2,250,000 litres of effective chloride composites (based on a 20% solution). This is accomplished with the combination of calcium and magnesium as a percentage of the total liquid amount, which determines the products' effectiveness at drawing in moisture and reducing dust. Based on Eastern Oil's specified percentage, the total litres required to achieve a proper 20% application would cost more than the second low bid from Pollard Distribution. For these reasons, staff recommend awarding the 2024 dust suppressant tender to Pollard Distribution Inc. of Harrow ON.

Financial Implications:

The above noted dust suppressant costs are included in the draft 2024 West Elgin Operating Budget.

| Infrastructure Improvement | Recreation | Economic Development | Community Engagement |
|---------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|
| <input checked="" type="checkbox"/> To improve West Elgin's infrastructure to support long-term growth. | <input type="checkbox"/> To provide recreation and leisure activities to attract and retain residents. | <input type="checkbox"/> To ensure a strong economy that supports growth and maintains a lower cost of living. | <input type="checkbox"/> To enhance communication with residents. |

Respectfully submitted by,

Lee Gosnell
 Manager of Operations and Community Services

Report Approval Details

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|----------------------|--------------------------------------------------------------------------------------|
| Document Title: | 2024 Dust Suppressant Tender Results - 2024-10-Operations Community Services.docx |
| Attachments: | |
| Final Approval Date: | Mar 12, 2024 |

This report and all of its attachments were approved and signed as outlined below:

Terri Towstiuć