MUNICIPALITY OF
West Elgin

Staff Report

Report To:	**Council Meeting**
From:	**Lee Gosnell, Manager of Operations & Community Services**
Date:	2021-03-11
Subject:	**2021 Dust Suppressant**

Recommendation:

That West Elgin Council receives the report from Lee Gosnell, Manager of Operations & Community Services; and

That West Elgin Council hereby accepts the quote submitted by Eastern Oilfield Services Ltd. at a cost of $79,875.00 plus applicable taxes for supply & application of dust suppressant included in the 2021 municipal budget.

Purpose:

To accept the quote from Eastern Oilfield Services Ltd. for the supply, haul and spread of approx. 2,250,000 liters of natural dust suppressant.

Background:

Five quotes were received by the deadline of February 12, 2021 and are listed below (before taxes) –

1. Pollard Highway Products Ltd. $180,000.00
2. Den-Mar Brines Limited. $202,500.00
3. 552976 Ontario Limited $224,100.00
4. Da-Lee Group $286,875.00
5. Eastern Oilfield Services Ltd. $79,875.00

Financial Implications:

This years' dust suppressant tender received interest from 5 suppliers and included a very competitive submission from Eastern Oilfield Services Ltd. of Bothwell, Ontario. A large portion of the tender amount comes from transportation of the product. Eastern's supply is local to the West Elgin area, which helps greatly reduce the overall cost. Staff have spoken with Eastern about any foreseeable delivery issues and reviewed all submitted documentation including a lab analysis of their product. While the municipality has not dealt with Eastern Oilfield Services Ltd. in prior years, staff have no reason to believe the company will not fulfill the tender commitments. If selected, this will equate to approx. $100,000.00 in savings over the budgeted amount of $180,000.00.

Report Approval Details

Document Title:	2021 Dust Suppressant - 2021-06-Operations Community Services.docx
Attachments:	
Final Approval Date:	Mar 8, 2021

This report and all of its attachments were approved and signed as outlined below:

Jana Nethercott