



# The County of Elgin



## Additional Document – Pricing Breakdown and Additional Financial Information

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## 1. Confidentiality

The information set out in this document is expressly supplied in confidence. We expressly do not consent to the disclosure or dissemination of any of this information which is strictly confidential. This information is third party information under section 10 of the *Municipal Freedom of Information and Protection of Privacy Act*.

## 2. Breakdown of Effective Hourly Rates

The hourly rates set out in the online price forms are based on the effective hourly rates of \$489.75 for Integrity Commissioner and Municipal Ombudsman services and \$487.50 for Closed Meeting Investigator Services, which were calculated using the estimated allocations of work set out below. Actual work done by individual lawyers will be billed at the rates below.

Integrity Commissioner and Municipal Ombudsman Services		
Timekeeper	Hourly Rate	Percentage Allocation
<b>John Mascarin</b> , Partner	\$795.00	10%
<b>Meghan Cowan</b> , Partner	\$550.00	15%
<b>Paula Boutis</b> , Counsel	\$495.00	10%
<b>Laura Dean</b> , Partner	\$495.00	10%
<b>Meaghan Barrett</b> , Associate	\$475.00	10%
<b>Daria Peregoudova</b> , Associate	\$450.00	20%
<b>John Pappas</b> , Associate	\$365.00	25%

Closed Meeting Investigator Services		
Timekeeper	Hourly Rate	Percentage Allocation
<b>John Mascarin</b> , Partner	\$795.00	10%
<b>Paula Boutis</b> , Counsel	\$495.00	15%
<b>Laura Dean</b> , Partner	\$495.00	25%
<b>Meaghan Barrett</b> , Associate	\$475.00	25%
<b>John Pappas</b> , Associate	\$365.00	25%

In our experience with numerous similar mandates, the foregoing work allocation is an accurate estimate for how work will be divided. Having a deep team ensures that work is always done by the lowest net-cost resource. John Mascarin will retain overall responsibility for all work and will be the primary contact for all mandates.

**(i) Daily Rates for Training**

Daily rates for training are dependent upon the professional providing the education session.

**(ii) Additional Costs**

Our rates do not include applicable taxes or disbursements.

Disbursements include printing and photocopying at \$0.25/page and mileage at \$0.58/kilometre. Filing, courier, parking, accommodation and other such costs will be included in our detailed invoice at the actual amount paid to a third party.

When acting as Integrity Commissioner, Closed Meeting Investigator and Municipal Ombudsman for local governments, we bill at our hourly rates for travel time to and from meetings and interviews. All of our services can be provided remotely.

**(iii) Annual Retainer**

Aird & Berlis does not charge a retainer for the mere privilege of appointment.

**(iv) Alternative Fee Schedule**

Aird & Berlis typically charges on an individual hourly basis for Integrity Commissioner, Closed Meeting Investigation and Municipal Ombudsman work.

**(v) Note**

In our view, the lowest hourly rate does not necessarily provide the best value or result in the most cost-effective provision of services and advice. As a result of our service model and our accumulated expertise, we believe we are able to provide the services of highly-skilled practitioners in a more efficient and cost-effective manner than other law firms or practitioners. It is not in a municipality's best interest to select a proponent with a low hourly rate only to have them expend exponentially more time to complete tasks.